VIRGINIA *HUD* LINES

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E-Briefs from the Richmond Office of the U.S. Department of Housing & Urban Development 800/842-2610, extension 3745 Mary Ann Wilson, Director www.hud.gov/virginia

BUYERS PREVAIL

A federal judge in Norfolk has ruled that three real estate agents working for a Virginia-based developer participated in a land scam that fleeced an estimated \$30 million from more than 1,300 people in 29 states and Washington, D.C. Operating under the name Buyers Source, the company and its agents victimized more than 500 senior citizens. In four cases, the developers targeted people over one hundred years old. The three agents are barred from engaging in fraudulent trade practices and were ordered to pay over \$500,000. The Court also ordered Buyers Source and five other sales agents to pay more than \$31 million into the compensation fund. Following the ruling, HUD announced settlements with six other individuals who owned and operated Buyers Source. As a result, the owners will pay up to \$1 million into the fund and, in the case of one individual, will be banned from selling real estate for life. Should the developers fail to satisfy these terms, HUD will seize their homes and other personal assets. The ruling and settlement, said HUD Secretary Jackson, will "compensate people for the nightmare they've been living."

"INTRO TO FHA" COMING TO SHENANDOAH VALLEY

Interested in learning how the low down payments and flexible underwriting of FHA mortgage insurance can make homebuying more affordable for customers of your realty firm? Then learn the *A-B-C's of FHA* at HUD Richmond's Introduction to FHA course from 9 a.m. to 1 p.m. on Thursday, September 30th, at the Staunton Public Library in Staunton. Continuing education credit is available for DPOR-licensed real estate agents Contact leland jones@hud.gov or call 800/842-2610, x3743.

HIGHER FHA LIMITS OKAYED IN RICHMOND METRO

HUD has okayed a 12.5 percent increase in FHA's single-family mortgage insurance limits in the Richmond-Petersburg metropolitan area, effective immediately. HUD's action was based on recent home sales data and a request for a mid-year adjustment that were submitted by the Richmond Association of REALTORS. FHA now will insure mortgages on a one-family home of up to \$213,750 in the Richmond area, up from \$189,953. The FHA mortgage limit for two-family homes has been raised from \$213,947 to \$240,750; on three-family homes from \$259,935 to \$292,500; and on four-family homes from \$337,500 to \$397,992. The new FHA limits will cover sales in Richmond, Colonial Heights, Hopewell and Petersburg and Amelia, Caroline, Charles City, Chesterfield, Cumberland, Dinwiddie, Goochland, Hanover, Henrico, King and Queen, King William, Louisa, New Kent, Powhatan, Prince George and Sussex counties.

BRIEF BRIEFS

WHO'S YOUR PICK?

Nominations are due September 27th for the 2004 Virginia Housing Awards. Categories this year include Best Housing Development, Best Housing Program, Best Housing Organization and Best Housing Preservation/Revitalization Effort. Winners will be announced – and honored – at the Governor's Housing Conference on November 16th at the Norfolk Waterside Marriott. Questions? Call Shea Hollifield at 804/371-7030.

ACCESSIBLE HOUSING GRANTS

Thanks to DHCD and the Christopher Reeve Foundation, VHDA has launched a program to provide grants of up to \$1,000 to income-eligible tenants with disabilities to make their rental units more accessible. More about VHDA's Accessibility Grants is found at the "renting" section of www.vhda.com or by calling 804/343-5605.

BRIEF BRIEFS, TOO

DON'T FORGET

HUD Richmond and the National Servicing Center will hold a free, two-day training seminar for lenders on Loss Mitigation on Monday, September 13th and Tuesday, September 14th at the Virginia Housing Development Authority, 601 South Belvidere Street, Richmond. To register, contact Virginia f. Holman@hud.gov or call her at 800/842-2610, extension 3729